

## Corporate Profile

### Leadership:



**Mr. Le Van Loi**  
Director of Institute



**Mr. Nguyen Trung Thuc**  
Chief Business Officer



**Mr. Nguyen Ngoc Khiem**  
Chief Information Officer



**Ms. Nguyen Thi Thanh Huyen**  
Manager  
Project Dept



**Ms. Tran Thi To Loan**  
Deputy Manager  
Project Dept



**Mr. Tran Duong**  
Deputy Manager  
Software Solutions Dept



**Mr. Ngo Van Phuong**  
Deputy Manager  
Software Workshop



**Mr. Nguyen Hoang Thang**  
Deputy, Acting Manager  
VCCI E-commerce Services Provider Center



**Mr. Nguyen Manh Tien**  
Deputy Manager  
VCCI E-commerce Services Provider Center



**Ms. Nguyen Thi Thu**  
Deputy, Acting Manager  
Finance - Accounting Dept



**Ms. Ta Hanh Nuong**  
Deputy, Acting Manager  
Administration Dept



**Mr. Ho Tan Quy**  
Chief Representative  
Rep. Office in Central - Highland

**1. - Name: Institute of Information Technology for Business (VCCI-ITB)  
Vietnam Chamber of Commerce and Industry (VCCI)**

**2. - Capacity - experience**

#### *Main activities:*

1. Operates and Implements projects assigned by the State and VCCI

2. Provides IT solutions and IT services for businesses and organizations
3. Provides solutions and services for e-commerce and online business
4. Organizes communications events, conducting SME studies, surveys
5. Organizes short training classes for businesses, organizations
6. Promotes, connects business with overseas markets

*Organization - Staff:*

- Number of officials and employees: about 100
- Head Office: Ha Noi
- Representative Offices: Da Nang, Ho Chi Minh City, Can Tho
- Links of VCCI eco system: VCCI Hanoi, VCCI Hai Phong, VCCI Thanh Hoa, VCCI Nghe An, VCCI Da Nang, VCCI Khanh Hoa, VCCI Ho Chi Minh City, VCCI Ba Ria - Vung Tau, VCCI Can Tho

*Target Customers and Partners:*

- National business community, focusing on small and medium enterprises (SMEs)
- Industry associations country-wide
- Organizations and agencies that promote development and protecting the rights of entrepreneurs, businesses

*Experience:*

- Operates and implements national projects in coordination with numerous Ministries and provinces country-wide
- Builds up and maintains e-commerce portals for provinces and industry associations
- Provides online payment solutions and/or services for the e-commerce portals, online retailers
- Provides accounting - financial software solutions (ACSOFT, VIETSUN) for SMEs
- Organizes communications events - at the national level, or at provincial level
- Conducts business surveys or studies
- Provides business training services
- Organizes business networking (business matching) for international and domestic partners
- Organizes study tours and surveys of overseas markets

### **3. - Achievements**

- From 2005 - 2010: successfully implemented the National Project coded 191: "ICT Support for Business International Integration and Development" with the participation of over 50 provinces and numerous Ministries.
- From 2006-2010: successfully implemented the National Project coded 222: "Program Dissemination, Communications and Training on Electronic Commerce" with the participation of over 20 provinces and numerous Ministries.
- From 2011 to present: Implements numerous projects on ICT Applications, Electronic Commerce.
- Provides software solutions for accounting - corporate governance (ACSOFT, VIETSUN) for 5,000+ enterprises.
- Builds up and maintains 20+ provincial e-commerce portals.
- Organizes an annual average of 30-50 seminars, conferences, panel discussions country-wide, in collaboration with partners both inside and outside of Vietnam.
- The Institute has a high reputation in the organization of short training classes on new issues in the field of information technology, electronic commerce, corporate finance, taxation, customs, international trade, leadership, the optimal management problems in business, resources management, the problems of handling trade disputes, ...

an average of 150 short-term training courses per year.

#### **4.- Vision 2020 +**

- Digital VCCI
- Promotes the information systems that connect Government to Business for development and international integration
- Promotes the development of tools and mobile devices for entrepreneurs
- Promotes networking of training services applying high-tech for entrepreneurs and businesses
- Promotes e-business networking for members of trade associations
- Promotes business connections with key markets around the world

#### **5. - Partners**

- *Ministries, Departments, Committees*
- *Organizations, universities, institutes and enterprises*
- *Provinces, Cities nation wide*

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